



2008 Annual Reports

APPENDIX 1 – MINUTES OF THE 2007 ANNUAL GENERAL MEETING

APPENDIX 2 – AUDITORS REPORT AND NOTES TO FINANCIAL STATEMENT

APPENDIX 3 – INCOME STATEMENT, JANUARY 1 – JULY 31, 2008

**Alpaca Canada 2008
Annual General Meeting**

Friday, 26 September 2008
Halifax, Nova Scotia

AGENDA

1. Call to Order and counting of members present
2. Approval of the Minutes of the last AGM held Sunday, 30 September 2008
3. Presentation of Administrative and Committee Reports
 - a) Board of Directors Report – Catherine Simpson – President
 - b) Advertising/Marketing – Catherine Simpson/Roy Carreiro - Board Liaisons
 - c) Communications – Stella Beniuk/Rob Blom – Board Liaisons
 - d) Fibre/Product Committee – Catherine Simpson – Board Liaison
 - e) Joint Membership Committee AC/CLAA – Rob Blom – Board Liaison
 - f) Show Committee – Stella Beniuk – Board Liaison
 - g) Futurity Committee – Casey Dewit – Board Liaison
4. Presentation of Auditor's Report and Financial Statement
5. Appointment of Auditor
6. Announcement of newly elected directors
7. New Business
8. Adjournment



Alpaca Canada 2008 Election Report

In accordance with Alpaca Canada bylaws, I put out a call for nominations for candidates to replace the three directors whose terms expire this fall, namely: Allan Johnson, Stella Beniuk and Roy Carreiro. We received only one nomination form on or before 28 July 2008. Stella Beniuk and Allan Johnson did not seek re-election. In April 2008, Roy Carreiro was appointed to the Board as an interim board member, but submitted nomination papers as required. Other than Roy Carreiro, no additional nomination forms were received.

Due to the shortfall of Board members, the new board intends to call for volunteers and appointment members to fill the vacant positions. If anyone would like to offer their skills and service on the board, please let one of the board members know.

Respectfully submitted,

Catherine Simpson
President



2008 Alpaca Canada Board of Directors Report

In 2008, your board consisted of members from BC, Alberta, Saskatchewan and Ontario. We held a face-to-face re-organization meeting in Kelowna, BC after the AGM in September 2007, to elect officers for the following year. We also appointed board liaisons for each of the existing AC committees. Your board has met 14 times by teleconference since the Conference and AGM in Kelowna. During the period October 2007 through to August 2008, there were no face-to-face meetings save for the informal meeting of several board members at various alpaca events held throughout the year (i.e. AC Futurity & Sale, CNASF, etc.).

Following is a summary of your Board's activities during the past year.

In late August 2007, a funding application was submitted to the Investment Agriculture Foundation of British Columbia seeking funds to develop a *Canadian Alpaca Fibre Industry Strategic Plan*. In total, \$52,165 was approved by ACAFF through three provincial councils, namely: BC, Alberta and Ontario. A contract was signed with the George Morris Centre, a Canada-wide, not-for-profit organization. An independent think-tank, the George Morris Centre provides industry decision-makers with critical information and analysis on issues affecting the Canadian agri-food sector. For the past six months, project team members (Martin Gooch, MAgriBus, Dr. Larry J. Martin, and Nicole Marenick) have performed a literature review, developed and implemented survey instruments, hosted focus groups across Canada, developed an historical overview of the Canadian alpaca sector and CCFC, documented the history of other alpaca fibre producing countries, and met with representatives from each of the three affected organizations (CLAA, CCFC and AC) to present their findings. While the bulk of the work is now complete (final report due by the end of October 2008), Martin Gooch will provide 2008 AC Conference attendees in Halifax, NS with an overview of the project, including recommended changes to organizational structure and operating procedures necessary to create a healthy, sustainable 'commercial' fibre industry in Canada.

In early January 2008, AC received an invitation from AOBA (David Barboza) inviting AC to participate in the AOBA Fibre Committee Symposium being held in conjunction with the *Fleece to Fashion Conference* in Las Vegas. Believing that the Canadian and US alpaca fibre industries share similar challenges, the BOD determined that Catherine Simpson should attend the conference and symposium. While nothing concrete emerged from these meetings, attendees generally agreed (similar to the AC National Fibre Strategy survey results) that:

- more direction and leadership is required from AOBA to support the development of a fibre industry in the USA;
- the industry must focus more on fibre so that [the industry] becomes more than just showing animals or maintaining its cottage industry status;
- there is a need to develop end-use products and educate the public about the wonderful properties of alpaca;
- the industry needs to move quickly as they (USA) will have over 1.0 million pounds of alpaca fibre by next year; and
- Symposium attendees agreed to meet again in Utah to continue the discussion.

In addition to the symposium, Catherine was also invited to attend the Alpaca Fibre Cooperative of North America, Inc (AFCNA) AGM. Clearly AFCNA faces many of the same challenge as the Canadian Camelid Fibre Cooperative (CCFC). AGM information was shared with CCFC Board members.



2008 Alpaca Canada Board of Directors Report continued

Following one month of stud nominations (8 – 29 February 2008), *The 3rd Annual AC Spring Online Stud Service Auction* officially ended on 9 March 2008 at 7:00 pm PST. The auction ran 3 – 9 March 2008 and raised \$9,700 for Alpaca Canada. As with the two previous auctions, the names of the successful bidders were entered into a draw to win their successful bid and 10% of all revenue generated was donated to the AC Research Fund. This year, AC purchased software that allowed individual owners/breeders to directly enter the particulars of their stud (including uploading a photograph) on a pre-formatted nomination form. In addition to reducing administrative time (i.e. stud information was previously entered manually by AC staff and/or volunteers), the software can also be used to create every manner of online forms.

As you are all aware, the AC Business Plan was developed and presented to the membership at the 2007 AGM held in Kelowna, BC. In order to successfully implement the four goals identified in the Business Plan, the Plan recommended the hiring of a part-time Project Manager. To this end, former AC President Edwin Wyatt made application to the Diversified Livestock Fund of Alberta (DLFOA) to fund this part-time position. In early October 2007, DLFOA advised that “no funding was available at this time, and the application for funding of a project manager could not be considered until new funds were made available to the DLFOA itself”.

Recognizing the need to expand the capacity of the organization and reduce monthly operating expenses, the BOD voted to end their office partnership agreement with the CLAA (effective 15 March 2008) and outsource their office services. Initially it was thought that if AC were to receive funding through the DLFOA, these funds together with the savings realized by hiring a ‘virtual assistant’ would allow us to actually hire a full-time contract employee who would not only act as Office Manager/Administrator but take on the role of Project Manager as identified in the Business Plan. Unfortunately, without the DLFOA grant, we were unable to expand our activities to include many of those identified in the Business Plan. Long-term plans still call for the hiring of a part-time Project Manager and we will work towards accomplishing this goal.

Following the development of a new job description for the Office Manager/Administrator position, an online job posting was placed on a number of ‘virtual assistant’ websites in mid-December 2007. Five applicants responded to the advertisement and three were interviewed in early January. After interviews and reference checks, the hiring committee made their recommendation to the Board. Stephanie Sutton was the successful candidate and was officially hired effective 15 February 2008. Stephanie brings a wealth of knowledge and expertise to the position and has proven herself invaluable in her short tenure with the organization. Stephanie currently works fifteen hours per week, Monday through Friday, 9:00 am to noon.

From the outset, the 2008 AC Calendar was fraught with difficulties. Just prior to layout approval, an advertiser pulled his/her ad necessitating the development and insertion of an AC Futurity ad at the last moment. Having weathered that challenge, the publisher suddenly became illusive and delivery deadlines were repeatedly missed or ignored. It wasn't until late January 2008 that AC actually received the calendar. Needless to say, countless Christmas sales were lost and many advertisers were understandably upset. As a result, the BOD determined that they would no longer deal with this particular printer. Immediately thereafter, print specifications were identified or established for all AC publications and numerous printers from across Canada were approached and asked to quote on the work. Effective 15 February 2008, a print company based in Saskatchewan was selected as the new AC printer.



2008 Alpaca Canada Board of Directors Report continued

In March 2008, AC President Catherine Simpson (and CLAA President, Daniel Eslake) travelled to Sydney, Australia to attend the *World Alpaca Conference (Shear Delight – Sharing the World of Alpacas)*. Four hundred delegates from around the world attended the two-day conference. Preceded by the International Alpaca Fleece Show (480 fleece entries from Australia, New Zealand, USA, Canada and UK), the Sydney Royal Easter Show (nearly 500 animals from every state in Australia were entered in the alpaca section), three days of farm visits to studs near and around Sydney, a Harbour Cruise luncheon, and the International Fleece Expo (a one day ‘mini-conference’ focussed on raising productivity within the alpaca industry), the conference might be better referred to as an extraordinary two-week educational expo! Seven presidents from national alpaca associations around the world attended the event and agreed to confer on matters of common interest at future World Alpaca Conferences. To date, four national alpaca associations have agreed to host subsequent conferences, including the USA in 2009, Peru in 2010, and the United Kingdom and New Zealand thereafter. It is our hope that Canada might follow New Zealand and stage the World Alpaca Conference in 2014.

In late April 2008, your Board regretfully accepted the resignation of Ken Clow. Ken resigned for personal reasons and his departure not only left a vacancy on the AC Board but the Marketing Committee as well (Board Liaison). An email blast from the AC Communications Committee in early May seeking committee volunteers and Board members yielded two interested individuals. After speaking with both and conferring with the AC Board, Roy Carreiro was offered the vacant board position and was also invited to take on the marketing portfolio. The Marketing Committee was dealt another serious blow when Caecilia Goetze announced her retirement in late April. Caecilia had a long history of involvement with alpaca marketing going back to CABA, the CLAA and then Alpaca Canada. Her efforts and understanding of marketing will be sorely missed. With all the changes in the Marketing Committee this past year, it has been difficult to implement new initiatives. Hopefully, a stable Board and Committee will make for smoother operations.

Despite marketing committee turnover, AC marketing initiatives continued throughout the past year. The CBC television contract was renewed in January 2008 but cancelled effective 31 August 2008. A review of the effectiveness of the television ad campaign (measured by the number of requests for information packages – respondents indicate where they heard about alpacas) did not substantiate the \$5,500 per month expenditure. From 01 January through to 30 July 2008, only 21% of all information package requests could be attributed to ‘television advertising’, while 56% of requests were attributed to the ‘Alpaca Canada website’. Such statistics clearly indicate to the membership the effectiveness of promoting your alpaca operations through the website, more particularly “Visit a Farm” and rotating banner ads. They also suggest that, in the future, more monies should be spent updating the AC website.

The fibre and product committee had another successful year. Utilizing the goals identified in the AC Business Plan, the committee identified and prioritized a number of committee projects for the coming year. Of particular note was the ‘sponsorship’ of a Ryerson fashion design student, Colleen Booth. Different from the Design Competition, sponsorship meant donating alpaca yarn for the knit portion of Colleen’s menswear collection. All graduating students are required to create a themed ‘collection’ which is then showcased at a prestigious Toronto fashion show in late spring (Mass Exodus 2008). Several photographs of her designs were featured in the summer 2008 edition of “The Canadian Orgler” and her garments were displayed at Holt Renfrew in Toronto. We hope to have Colleen’s collection displayed at the 2008 AC Conference in Halifax, NS.



2008 Alpaca Canada Board of Directors Report continued

In terms of the immediate future, the fibre and product committee intends to continue their involvement with both the Ryerson Design Competition and sponsorship initiative. Plans are also afoot to become more involved with other fashion design schools across Canada. And finally, a 'fibre brochure' is currently being designed which will not only prove to be a valuable resource for AC members but will serve as a 'fibre education tool' for the general public.

Over the past year, the sponsorship committee has contacted several business interests in an attempt to secure a sponsor for Alpaca Canada. While nothing concrete has materialized to date, we will continue our efforts over the coming year.

The Board is grateful for all comments and correspondence received regarding Association activities during the past year. We would like to extend sincere thanks to all those individuals who have given their time by serving on our various committees and would like to ask all members for their continued support and involvement during the up-coming year.

In closing, we would like to acknowledge the dedication and hard work of two Board members - Allan Johnson and Stella Beniuk. Both Allan and Stella have served on the AC Board for the past three years. As we all know, it takes a certain level of commitment and passion to stay on a volunteer board for this length of time. On behalf of the AC membership, thank you for your involvement these past three years. You will both be sorely missed.

Respectfully submitted, Alpaca Canada Board of Directors
Catherine Simpson – President; Allan Johnson – Vice President;
Casey Dewit – Secretary-Treasurer, Stella Beniuk, Ken Frost, Robert Blom and Roy Carreiro



Alpaca Canada Marketing Report

September 2008

The objectives of the Alpaca Canada Marketing Committee in 2008 were to:

- promote alpacas through a national television advertising campaign;
- produce the Canadian Alpaca Guide 2009; and
- increase website traffic, increase the number of information packages issued and number of leads generated for the benefit of subscribers, advertisers and the industry as a whole.

Objectives and Actions 2008

Promotion through National Television Advertising Campaign

The Marketing Committee continued with national television advertising to increase public awareness and promote the raising of alpacas in Canada.

Television

Television advertising is one of the most effective ways to reach millions of viewers.

- TV offers the greatest range of advertising qualities by offering sight, sound and motion to generate an emotional response.
- Television has the ability to reach target market audiences quickly.
- Television appeals to more of the consumers' senses than any other medium.
- On average, a Canadian Adult spends over 29 hours per week watching television.

The captivating AC 30-second commercial invites viewers to visit the website (www.alpacainfo.ca) for more information and to find farms to visit.

Airtime was booked with CBC Newsworld from January to October 2008 to advertise with daily frequency in CBC Newsworld rotations of:

- Business Update, morning rotation, Sponsorship logo with 10-second billboard followed by commercial.
- Politics, afternoon rotation

Effective 01 September 2008, the CBC television ad campaign was cancelled. Unfortunately, the number of 'sources prompting inquiries' (see Alpaca info Stats) did not substantiate the high cost of television advertising. For example, from January through to August 2008, 84 individuals sought further information about raising alpacas in Canada and indicated the TV Commercial as the source prompting the inquiry, as compared to 232 who indicated website/search engines were the source prompting their inquiry.

Canadian Alpaca Guide

Building on the success of the 2007 and 2008 editions, marketing is busy preparing the Canadian Alpaca Guide 2009.



Alpaca Canada Marketing Report Continued

The purpose of the Canadian Alpaca Guide is:

- An information package for mail-out to interested people seeing more information about raising alpacas in Canada;
- Inclusive reference for alpaca breeders;
- Professional addition to any farm-marketing folder;
- Excellent marketing tool for alpaca owners/breeders with one-third page advertising space; and
- Mechanism to generate marketing funds.

The 96 plus page, coloured, catalogue-style guide contains

- editorial content "About Alpacas" with history of alpacas, alpacas and their care, fibre production, CLAA, CAMCAN, Genetic Evaluation Program, marketing and the tax advantages of alpaca ownership;
- List of affiliated businesses such as Camelid veterinarians, mills, shearers, sorters/classers and Canadian Judges;
- List of Alpaca Canada members by region;
- Glossary;
- One-third page advertising for alpaca owners/breeders; and
- Full page advertising for alpaca-related businesses.

As of 01 September 2008, 51 advertising spaces have been booked. The guide is going to print in October for distribution in January 2009. The guide will be sent to people requesting more information about alpacas. It will also serve as a membership directory for Alpaca Canada members who will receive a complimentary copy. Copies will also be distributed at major show events and farm fairs such as the International Plowing Match, Royal Winter Fair, and Farm Fair in Edmonton. For members not connected to the internet, the guide provides an excellent opportunity to be profiled with an advertisement.

Increase website traffic, increase the number of information packages issued and number of leads generated for the benefit of subscribers, advertisers and the industry as a whole.

Through the national television advertising campaign, the awareness of the fibre producing alpaca is steadily increasing and highlights the symbiotic relationship between advertising and the website. Viewers of the alpaca commercial are channelled to the website to learn more about the fibre-producing alpaca. Subscribers to the "Visit a Farm Page", advertisers in the Market Place and banner ad advertisers are exposed to thousands of www.alpacainfo.ca visitors.



Alpaca Canada Marketing Report Continued

Website

Internet marketing is an effective venue to market one's enterprise/goods. The website, www.alpacainfo.ca, provides members with the opportunity to compete in the marketplace with:

- Subscriptions to the 'Visit a Farm' page with added benefit of accessing leads generated through the website;
- Listing in the Market Place to highlight your farm and businesses;
- Advertising with a banner ad;
- Listing of stud services of prized herdsire(s) on the Stud Service page;
- List of real estate; and
- Classified ads.

As of 01 September 2008:

- 83 farms subscribe to the 'Visit a Farm' page (VAF) 120 in 2007 and 93 in 2006;
- 5 alpaca-related businesses list in the Market Place - 13 in 2007 and 5 in 2006.

Genuine leads created through the website are available for VAF subscribers to make contact directly with these individuals. The leads are posted in the member section of www.alpacainfo.ca.

The website is monitored monthly to gauge the effectiveness of the national advertising campaign. It is important to note that in the past, website activity was reported as "# of visitors" and "hits per month", with the AC office staff counting the number of information packages sent to interested parties and recording that information as "# of Info Packages". In May 2008, our new Office Manager/Administrator drew our attention to the fact that the 'hits number' was skewing the tracking data because a hit is anytime that you draw a resource into your browser, and a web page may have many resources on a page, including graphics, PDF's, charts, templates, etc. So, in essence, if you click onto one AC page and then click on a graphic, a chart, and view a PDF, you are recording 4 hits, just on that page. So, when Stephanie as web administrator was updating the site, she may have generated 1,000's of hits. A better method of tracking stats would be to track Visitors and Unique Visitors. Visitors are the number of visitors in a month and the unique visitors are first-time visitors. There is, of course, a direct correlation between first-time visitors and requests for information.

As of 01 September 2008:

Unique Visitors:	18,826	
Visitors:	34,136	
Leads:	312	(357 in 2007, 210 in 2006)
Information packages:	416	(517 in 2007, 299 in 2006)

We would like to thank all members, subscribers, and advertisers who took advantage of the many marketing tools, thus supporting the national marketing campaign.

Respectfully submitted,
Catherine Simpson/Roy Carreiro



2008 Marketing and Advertising Opportunities and Rates

WEB SITE ADVERTISING – www.alpacainfo.ca

Visit a Farm pages (VAF) + GST/HST

Bundle #1: Listing only	\$120/year
Bundle #2: Listing with web link	\$150/year
Bundle #3: Listing with web link, plus banner ad	\$180/year

Shop Alpaca Pages (retail outlets, mills, etc.) + GST/HST

Bundle #1: Listing only	\$120/year
Bundle #2: Listing with web link	\$150/year
Bundle #3: Listing with web link, plus banner ad	\$180/year

Herd Sire Listing + GST/HST

#1 List one Herd sire	\$50/year
#2 List two Herd sires	\$80/year

Classified Ads + GST/HST	\$25/issue
*Maximum 25 words	

Canadian Alpaca Guide 2009 (early bird deadline May 30, 2008)

1/3 page ad for members - Alpaca Farm/Ranch only	\$275/year with early bird deadline \$300/year after early bird deadline
- Discount for Online VAF subscribers	\$250/year with early bird deadline \$275/year after early bird deadline
1/3 page ad for non-member farm	\$425/year
Full page ad space - Alpaca related businesses only	\$750/year

Alpaca Canada Newsletter 2008

Business card size advertising	\$50/issue
	\$75/3-issues



Web Site Statistics - 2008

	Jan	Feb	Mar	Apr	May	June	July	Total
Unique Visitors	2216	2084	2520	3070	2348	2309	2182	16729
Visitors	3416	3424	4476	8618	3580	3374	3522	30410
# of Info Pckg	56	56	65	57	44	36	52	366
# on Lead List	32	44	53	41	31	26	43	270

Inquiries broken down by Province

AB	6	7	8	7	5	2	8	43
BC	6	7	3	7	3	2	6	34
MB	2	3	4	5	2	2	3	21
NB	2	4	2	2	2	1	4	17
NL	1	0	2	1	2	0	1	7
NS	1	2	5	1	3	4	0	16
ON	31	28	33	28	18	20	30	188
PEI	0	0	1	1	1	0	0	3
QC	4	1	2	0	2	2	0	11
SK	0	1	2	3	1	1	0	8
NWT	2	2	0	0		1	0	5
Foreign	1	1	3	2	4	1	0	12
YK	0	0	0	0	1	0	0	1
	38	33	65	57	44	36	52	325

Sources prompting inquiries

Website/Engines	34	32	39	26	23	19	28	201
TV-Commercial	10	10	12	12	15	11	9	79
Magazine	1	1	1	4	3	1	0	11
Other	4	13	10	8	3	4	15	57
Unknown	4	0	0	3	0	0	0	7
Fairs/Events	3	0	3	4	0	0	0	10
	56	56	65	57	44	35	52	365

Contacted by:

Phone/email	2			1		1	0	4
Alpaca Canada form	54	56	65	56	44	35	52	362
	56	56	65	57	44	36	52	366

Alpaca Canada Communications Committee Report

Submitted to the Annual General Meeting of Alpaca Canada September, 2008

Introduction

The Committee has had another busy year and we are starting to feel that progress is occurring. During the early period of the Committee's existence, as with many other parts of Alpaca Canada, we felt overwhelmed most of the time. Now we only feel overwhelmed some of the time!

Committee Goals

- To facilitate communications among the members of Alpaca Canada and between members and the organization itself, including it's Board of Directors, its various committees and its headquarter office in Calgary
- To help Alpaca Canada communicate effectively with its members and the general public
- To undertake other communications-related projects as opportunities arise.

Membership

The Committee has experienced some changes in its membership over the past year. From east to west, here is its current membership:

Mary Anne Mounce, Chairperson
Stella Beniuk, Board Liaison
Rob Blom, Board Liaison
Cathy Merkley
Melanie Hicks

Oona Porter was a very active member of our Committee last year and we still miss her involvement. We are happy that, although Stella will not be a Board member during this coming year, she has agreed to stay on our Committee.

Activities over the Past Year

Newsletter

A major activity of our Committee is the preparation of The Canadian Orgler, Alpaca Canada's quarterly full-colour newsletter. This year we published 4 issues. Every member of Alpaca Canada should be receiving a copy of "The Orgler". If any member is not, please notify the AC office.

There are several ways that the membership can get involved with The Orgler:

- contact any member of the Committee to suggest a topic which you would like to see covered in the newsletter;
- contact the Committee with an offer to contribute an article yourself on a topic which you believe would be of interest to "Orgler readers";
- purchase business-card sized ads in The Orgler by contacting the AC office.



Alpaca Canada Communications Committee Report Continued

The purchase of these ads helps defer the costs of publication and provides excellent profile for alpaca businesses at a very inexpensive rate. The Committee welcomes your feedback on past issues and your suggestions for the future. Your input will help us to keep improving the newsletter!

Editorial Services

The Committee provided editing and communications advice to the Marketing Committee to help in the publication of The Canadian Alpaca Guide. Last year our Committee had prepared an "Alpaca Handbook"; however, the funds were not available for its printing and we now feel that it is no longer necessary, as it is supplanted by the Guide. We have chalked this up to the machinations of an organization struggling to establish itself.

The Committee has provided editing services to other Alpaca Canada activities when we are asked.

The 2009 Alpaca Canada Calendar

At the time this report was being prepared, the Calendar had yet to be printed. It may be available for distribution at the Annual General Meeting. Our Committee was very fortunate to have Christiane Abran join us to help out with the Calendar. Christiane had seen some other beautiful alpaca calendars and was convinced that Alpaca Canada could do this, too. She had a mission when she offered to help us out with the Calendar.

The Committee came up with the idea that a way to involve the membership of Alpaca Canada and to acquire the illustrations for a truly beautiful calendar would be to hold a photo contest. We were thrilled with the response to the contest: 140 entries! Tyler Allair of Allair Media Group, judged the photos and the Committee was thrilled with his choices. We are very grateful to him for his help.

Each member of Alpaca Canada is entitled to one copy of the Calendar and has the opportunity to purchase additional copies at a very reasonable price. The Communications Committee hopes that all 1,000 copies that we have had printed find their way into appreciative hands.

Printing Contract

The Communications Committee realized that Alpaca Canada could obtain more favourable printing rates if we bundled all our printing requirements together and went out to tender. We received 7 proposals from across the country and selected PrintWest as our contractor. This company offered very good rates and demonstrated in their proposal both experience in and enthusiasm for the kind of work we needed. So far, we have been very satisfied with their services and we believe that this arrangement has saved Alpaca Canada considerable costs.

Conclusion

We would like to be able to tell you about all the wonderful new projects that the Communications Committee is planning for this coming New Year; but, sincerely, we are struggling to accomplish what we are currently doing, without taking on more. Of course, this could all change with an increased membership. Anyone who would like to join us will be very welcome and you can be guaranteed of interesting and challenging opportunities to gain experience and knowledge.



Alpaca Canada Fibre & Produce Committee Report

Submitted to the Annual General Meeting of Alpaca Canada September, 2008

Goals of the Fibre & Product Committee:

- Connect AC members and inspire enthusiasm in Canadian alpaca fibre;
- Educate, motivate and motivate the Canadian alpaca fibre industry; and
- Demonstrate the what, where, when, why and how of alpaca fibre.

October 2007 – August 2008

- AC Conference 2007 in Kelowna, Fleece and Yarn/Garment Competitions successful.
 - Ryerson Student Design competition garments on display for conference attendees. CNASF was thanked for its financial support of the National Fleece Show and Student Design Competition.
- Ryerson Fashion Design Student Sponsorship offered in November 2007. Colleen Booth, 4th year design student, applied for sponsorship of her men's wear collection. Yarn was purchased from the Canadian Camelid Fibre Cooperative (CCFC) and from producers offering the correct weight and style of yarn, as stipulated by Colleen. Total cost of the project: \$682 plus shipping charges. Colleen's collection was a part of Ryerson Fashion School's 'Mass Exodus 2008' and 5,000 programs were printed and distributed with the AC logo show under 'sponsors'. AC has photo rights to shots of this collection. The garments will be on display at the 2008 AC Conference in Halifax, NS.
- Communications from the committee included an email update in February and various articles (with sketches and photographs) in 'The Orgler'. Involvement in the GEP program was encouraged, including a link to the CLAA for further information.
- Fibre Focus on the AC website was a work in progress. The site also offered members a 'Raw Fibre' and "Yarn Bin" sale service.

2008 – 2009

- AC Business Plan helped to selectively prioritize the Fibre Committee Project List. Goals include:
 - Development of an AC Fibre Brochure;
 - Ryerson Design Student Sponsorship 2008 / 2009; and
 - Fashion Design Competition 2009
- AC Fibre and Product Committee extend a warm welcome to three new members: Arden Jenkins, Diane Lee, and Heidi Bacon. The Committee encourages AC members from Eastern Canada to join the Committee.

In closing, the AC National Fibre Strategy that is slated for discussion at the 2008 Conference will have an impact on the committee's project list. We look forward to the future and the changes it will bring.

Respectfully submitted,
AC Fibre & Product Committee



Joint Membership Committee AC/CLAA

Submitted to the Annual General Meeting of Alpaca Canada September, 2008

Objective: how to increase new membership and retain the current membership.

As the board liaison for the Joint Membership Committee I found it to be a struggle. After a few e-mails it seems that rather than try to attract new members and keep old members by what we offer as a national organization we tended to get stuck on having AC and LC lower their membership rates to the same as the CLAA. After bringing the proposal to the AC Board we felt that this wasn't an option that we could pursue.

At this time we are still depending on our membership to help us recruit new members by letting us know when they have sold animals to a new owner so that we can send them an information package and inform them of the national organization that is working for them in local, national and international marketing.

As a membership committee we are always looking for new ideas and would be grateful for any input from the Alpaca community to keep recruiting new members.

Robert Blom
AC Liaison Joint Membership Committee



Alpaca Canada Show Committee Report

Submitted to the Annual General Meeting of Alpaca Canada 2008

Show Committee Roles & responsibilities

To revamp the “CLASS” show rules and compose new effective and efficient show halter, composite and fleece rules that can be adopted by Canadian show committees to unify and set a high standard for the Canadian show system

Alpaca Canada Show Committee

Carol Poole – Chairperson - gcl@sasktel.net
Stella Beniuk - Board Liaison - beniuks@allstream.net
Tracy Banner - alpacasbc@shaw.ca
Karen Jarvis – kjalpaca@telusplanet.net
Jane Tellier - jtellier@incentre.net
Trudy McCall – tnc.farms@bellevista.ca
Jill MacLeod - alpacas2@telus.net

This time last year at the 2007 AGM the Show Committee released the first draft copy of the Alpaca Canada Show System which was approved by the Board of Directors to become Alpaca Canada's first officially sanctioned show rules. *The show system is an all inclusive system relatively easy to follow and includes guidelines, responsibilities and checklists for all show committee positions as well as rules for halter, composite and fleece shows and all required show forms.*

The new show rules were developed to provide uniformity and consistency across our country, from show to show, province to province, and year to year. We wanted a show system for Canadian alpaca shows that would become recognized for both a standardized system, and the high standards upholding our system.

Thanks to the nine show committees that ran sanctioned shows this past spring and summer, we have had an excellent first year test run. As was expected there has been some minor glitches with wording interpretations and further explanations required along the way. We applaud the show committees and participants who graciously handled these problems.

To date the following Sanctioned shows have been held or approved:

- Alpaca Ontario Show in Orangeville, Ontario,
- Pacafiesta and The Atlantic International FibreFiesta, in Halifax, NS,
- Mayflower Alpaca Show in Crapaud, PEI,
- Keystone Alpaca Classic in Brandon, MB,
- Navan Fair Alpaca Show in Navan, Ont ,
- Salmon Arm Fair Alpaca Show in Salmon Arm, BC,
- AC/CNASF 2008 National Fleece Show in Halifax, NS
- Lloydminster Alpaca Showcase in Lloydminster, SK,
- Alpaca Ontario Show 2009 in Orangeville, Ontario.

Once application is received and a show is sanctioned by Alpaca Canada, the office announces each sanctioned show to the membership via email, and later sends a follow-up email advising of entry deadline dates. Show results for all sanctioned shows are posted on the Alpaca Canada website.



Alpaca Canada Show Committee Report Continued

The Show Committee debated the possibility of reviving and updating the show point system. A Point System existed within our previous CLASS Rules, which awarded points based on class placing. Points were accumulated over time to determine National Champions. Member feedback was requested and to date we have had no response.

The AC Show System is to be reviewed and updated annually, to keep it functional as our industry develops and evolves. The AC show committee thanks the show organizers and participants who have taken the time to write us with their comments and feedback. Your input is welcomed, vital, and will impact future changes in the system. The Show committee will reconvene and evaluate these and our observations in the New Year. We will notify show organizers and membership when the updating is complete for those that wish to familiarize themselves with the changes. We are thrilled with the success of our many regional shows and wish both show organizers and participants continued achievement.



Alpaca Canada Futurity Committee Report

Submitted to the Annual General Meeting of Alpaca Canada 2008

The first annual Alpaca Canada Futurity and Select sale was held in Orangeville Ontario in November of 2007. It was a tremendous success!

There were fifty one studs from across Canada nominated for the Futurity auction. Thirty five of these studs were subscribed.

On Friday evening at the Social, we were entertained by a Beatles Tribute Band. It was a great party with people dancing and singing along late into the evening.

The Futurity Alpaca Show took place on the Saturday. We were honoured to have Dr. Julio Sumar as the judge. Thirty five farms participated with seventy two animals registered for the show. Seven animals were juveniles and sixty five were yearlings. A total of \$23,400.00 in prize money was awarded to the winners.

The Alpaca Show was followed by a gala banquet with over 120 people attending.

The Select Sale followed the banquet.

Twenty six animals were consigned for the sale with twenty four accepted. Four animals were males and twenty were females.

Seventeen animals were sold in the auction. The average sale price was \$7,308.82. The average single registered price was \$6,444.00. The average double registered price was \$6,625.00.

The show and sale earned over \$9,000.00 in income for Alpaca Canada.

Casey Dewit
Futurity Committee – Board Liaison



Your 2009/2009 Alpaca Canada Board of Directors

Catherine Simpson
Kensington Prairie Farm
1736 - 248 Street
Langley, BC, V4W 2C3
Tel: (604) 626-4395/Cell: (604) 328-6932
Fax: (604) 626-4394
Email: catherine@kpfarm.com

Roy Carreiro
Granite Ranch Alpacas
3155 St Amant Road, PO Box 258
Port Severn, ON, L0K 1S0
Tel: (705) 538-2003
Email: apogee6@sympatico.ca

Casey Dewit
Alpaca Vista Ranch
223 Milgate Road

Grafton, Ont., K0K 2G0
Tel: (905) 349-3722/Cell: (905) 376-7107
Fax: (905) 349-2545
Email: info@alpacavistaranch.com

Ken Frost
Dovecote Llamas and Alpacas
198 Bluenose Road
Coldstream, BC, V1B 3E7
Tel: (250) 545-3015/Cell: (604) 828-8540
Email: dovecote@telus.net

Robert Blom
Night Sky Alpacas
PO Box 374
Vanscoy, SK., S0L 3J0
Tel: (306) 242-6636
Email: nightsskylpacas@sasktel.net

Robert Blom

Hello, my name is Rob Blom. I have been happily married for 16 years to Sandra. We have 4 children. Sarah, age 10, Amy, age 8, Jonathan, age 6, Kayla, age 4. We live 15 minutes west of Saskatoon, Saskatchewan on 40 acres near the town of Vanscoy. I have worked for the City of Saskatoon Fire and Protective Services for the past 20 years.

We have been involved with alpacas since 2001 when we started boarding some of them. We have had our own alpacas for 3 years and now have 14 Huacayas.

I am interested in promoting Canadian Alpacas internationally and have been watching the debate between the CLAA and Alpaca Canada boards and some of the alpaca owners over Goal #3 with great interest. At this time I don't have a clear idea of which way to go but the CLAA and Alpaca Canada certainly appear to be trying to answer all the questions that have risen and to insure that we have as much information as possible before there is a vote. I like the way the boards are putting out as much information as possible. I think that the answers to questions, in an open forum, are something that I, as a new board member, would like to see continued.

At this time I am participating on the Genetic Evaluation Program Committee. I believe that this program will help every breeder in the country to improve their herd and in turn allow Canadian breeders to be second to none in the world. I will continue to work on this committee and to help to inform breeders of this program and its benefits.

Having worked on a dairy growing up I am quite interested in A.I. And have seen the benefits of a well run program. I am sure that some day embryo transfer technology will hit our country and it would be good for us to be as up to date on any possible changes that we can partake of as they are available. I would like to see some of our Canadian vets get a handle on what is



Robert Blom Continued

happening in these areas and inform us on whether or not it is beneficial. This may require more input from Canadian breeders in the form of a grant and/or other type of funding. I know Dr. Adams at the University of Saskatoon Veterinary College has stated that the biggest drawback to finding out more about alpacas comes from the fact that they don't have enough "volunteer" alpacas to work with.

I look forward to working with the Alpaca Canada board members and all the committee members and alpaca owners during my term on the board. I hope I can help to keep the good work the previous board has started and the new work to come going in the professional manner we have seen thus far. Many thanks to the board members who are leaving for their hard work and dedication in starting Alpaca Canada off on the right foot.

Roy Carreiro

Roy is an entrepreneur at heart and an enthusiastic Alpaca Rancher based in Port Severn, Ontario. When not working on the Ranch with his family, he works at a nearby Resort as I.T. (Information Technology) Manager.

Roy obtained certificates from C.E.D.I.A (Custom Electronics Design and Installation Institute), where he gained most of his marketing knowledge. He got involved in the early stages of marketing and selling DTH satellite systems in Ontario, a new system that would eventually be in more than half the homes in Canada. This led him to other business ventures: one being designing and installing home theatre systems. He has learned to recognize the "diamond in rough" opportunities, and has usually done well.

A number of years ago, 1992 to be exact, Roy heard of Alpacas through a co-worker and good friend, who brought in pictures of his home in Arequipa Peru. Among them were pictures of his grandfather's alpaca herd. Roy's first question was: can you milk them? His friend went on to explain that the value of these animals to his people was in clothing and food. He didn't realize it at the time but a seed had been planted. About the very same time, the first stages of the North American foundation stock importations were beginning to take place.

A lifestyle change for his family had often been considered and he dreamed about being out in the country and enjoying the outdoor life. Almost 12 years later, he read an article on alpacas in a magazine that germinated the seed once again. He started alpaca business research in earnest and after a few years of planning an opportunity to move presented itself. He, his wife and three children, took the chance to move up North to Muskoka (God's Country).

After much research all the positive indicators led to a commitment, a business plan and the purchase of a 100 acre parcel of land, on track to the alpaca lifestyle dream ... Granite Ranch Alpacas was born.

When the position for Marketing Director came up, he saw it as an opportunity to strengthen, and reinforce current marketing initiatives and introduce new strategies which he believes must be implement for a stronger online marketing presence, a key facet in the establishing of a vibrant, viable Canadian Alpaca Industry. Roy accepted the invitation to join Alpaca Canada and was appointed onto the Board of directors in June 2008.



Casey Dewit

Casey was born in Rotterdam, the Netherlands. When he was a young boy his family immigrated to Canada and settled in Whitby, a small town near Toronto. He completed all of his secondary school education there graduating with an honours science and technology diploma specializing in drafting and electronics. He then entered the Computer Science program at York University in Toronto after which he completed his education at Durham College in Business Administration.

His first job experience came when he was sixteen. He began work as a clerk at a local hardware store and has been working ever since. He started full time work as a design draftsman in the engineering department of Lasco Steel in Whitby. In 1974 he was employed by Harold R. Stark Ltd., a mechanical contractor in Oshawa. He started as a project co-coordinator and eventually became estimator/project manager and then General Manager.

In 1985 he became a partner in Hyten Mechanical, a contracting firm in Cobourg, Ontario. He left there in 1992 to help his friend Jack Williamson re-structure his commercial thermal insulation business. The three years he spent there were at the height of asbestos abatement and removal. Together they successfully more than tripled the company's sales volume.

In 1995 he began a new company called Airco Sheet Metal. It is the largest sheet metal ventilation contracting company east of Toronto. Airco fabricates and installs commercial and industrial ductwork in new schools, colleges, office buildings and factories.

During the past thirty years Casey has served on the Board of Directors of the Durham Construction Association, completing two terms as President.

In 1972 he met his best friend and wife Lillian. They have lived in various communities in eastern Ontario and have always had a love for rural life. In 1990 they purchased their 100 acre farm in the village of Centreton near Cobourg. They leased their land to various farmers for hay and pasture but in 2001 began thinking about alternative farming.

Their curiosity about alpacas led them to attend the second annual Alpaca Ontario halter show. Soon after, they purchased their first four bred female alpacas from Sandy Ridge Alpacas. They currently maintain a herd of around 30 huacaya and suri CLAA registered alpacas.

Casey's many interests include photography, music, golf and woodworking. He also likes to go fishing at his northern Ontario camp with family and friends. Prior to alpaca ranching, he traveled extensively through out Canada, the United States, Mexico, South America and the Caribbean. He now enjoys spending most of his free time working around the farm.

Ken Frost

- eight years in the huacaya alpaca business
- CLAA member since 2000
- number of alpacas (97)
- number of boarded alpacas (18)
- number of registered alpacas (55-F) and (21-M)
- number of llamas (5)



Ken Front Continued

BIOGRAPHY

Ken Frost was born in 1962, Glasgow Scotland. He immigrated with his family at the age of 4 to southern Ontario (Belleville). Ken had a rural upbringing; his family ran small businesses rather than a farm. He was gainfully employed at the age of 11. Ken put himself through Wilfred Laurier University as a carpenter (physics and computing degrees – graduated in 1983). Currently a father of two small boys, Ken works as a construction coordinator in Vancouver B.C. Ken and wife Gail (who is originally from Ontario) moved out to B.C. in 1994. The alpaca farm is in the Okanagan region of B.C.

ELECTION PLATFORM

The newly formed Alpaca Division is a result of much work; Alpaca Canada has much work ahead. Ken offers an east-west outlook, as he has lived in both parts of the country. Unity in the Canadian alpaca business is the key.

A previous treasurer on the board of Association of Canadian Film Crafts People, Ken has experience dealing with small details while keeping the big picture in mind. One of his best personality traits is the ability to listen and to consider both sides of the situation.....(He has been known to walk “in” the “out” door in order to solve a problem). Having observed the alpaca business through some of its growing pains, Ken feels now is the time for him to get involved and he is looking forward to it.

Catherine Simpson

I, along with my partner Jim Dales, own and operate Kensington Prairie Farm in Langley, BC. Since initially purchasing 17 alpacas in 2001, our farm has grown to 40 animals. In addition to alpacas and a small apiary business, Kensington Prairie Farm also breeds, shows and sells Registered Polled Herefords. We also operate a ‘farm-gate’ store featuring ‘artisanal’ honey, preserves and alpaca products produced from our own alpacas and from other alpaca producers in BC and Alberta.

My education and previous employment experience has proven useful in assisting me to effectively perform my duties as an Alpaca Canada Board member. I graduated from Simon Fraser University in 1992 with a BA (Communications) and Post-Baccalaureate Diploma in Education. For the next 10 years, I developed, administered and managed provincially and federally-funded education and training programs. In 1997, I enrolled as a part-time graduate student at the University of Victoria in the School of Public Administration. My decision to pursue a Masters Degree was born out of my desire to play a role in changing government welfare policy to better reflect the needs of both recipients and taxpayers. With the purchase of alpacas in 2001, I found myself yearning for a less stressful life. In December 2002, I left government services but continued to write funding proposals and develop training programs for non-profit organizations on a contractual basis. I ceased performing contract work when I was elected to the AC Board in the fall of 2005.



Catherine Simpson Continued

Over the past six years, I have been engaged in a variety of volunteer activities within the alpaca industry. In January 2005, I was elected to the Canadian Alpaca Breeders Association Board of Directors and assumed the position of Secretary. My penchant for analysis has led to the developed of several industry-related survey instruments (electronic and print) – a printed survey for the Canadian Camelid Fibre Co-Operative to help determine the level of marketplace interest and awareness of alpacas and alpaca products; and, an electronic survey on behalf of CABA to determine the future of AlpacaFest. In 2005, I assumed the duties of Halter Show Manager at AlpacaFest and organized the alpaca composite show at the Chilliwack Fair.

My decision to stand for re-election to the Alpaca Canada Board of Directors stems from my continued interest in and commitment to growing the Canadian alpaca industry. From my perspective, it doesn't matter if one promotes and champions the industry locally, regionally or nationally, the point is that we all need to do our part. Locally, I try to attend as many fairs and venues as possible, showcasing and selling alpaca products from a variety of farms. Depending on space allocation and venue, I often bring two alpacas for educational purposes. I continue in my role as Treasurer with the Fraser Valley Llama and Alpaca Club and showcase alpaca products in conjunction with club activities. Regionally, Jim and I try our best to attend and participate in various alpaca shows throughout BC and Alberta. We also endeavour to attend the CLAA Annual General Meeting and, of course attend the AC National Conference.

In my initial AC statement of candidacy (fall 2005), I identified two areas I thought AC should focus upon. They included: (1) growth of the Canadian alpaca industry, both domestically and internationally so as to ensure long-term sustainability; and (2) development of an integrated Canadian alpaca fibre industry. I do not stand alone in my desire to see these two goals realized. Most Canadian alpaca producers together with AC Board members and AC Committee members have identified and articulated the need to embrace and work toward the realization of these goals. Our challenge both collectively and individually, is to maintain our course and not lose momentum and enthusiasm. We need to stand together, communicate more effectively, articulate our concerns and celebrate our successes. I am honoured to continue in my elected role as a Director on the Alpaca Canada Board and look forward to speaking with and meeting more AC members in the next two years.

Respectfully submitted,
Catherine Simpson



Minutes of the Alpaca Canada Annual General Meeting Sunday, September 30 2007

Riesling Room of the Capri Coast Hotel
Kelowna, BC

In the absence of President Edwin Wyatt, Vice-president Allan Johnson called the meeting to order at 2:02 PDT.

Directors present: Oona Porter, Catherine Simpson Secretary-Treasurer, Stella Beniuk, Casey Dewit and Allan Johnson, Vice-president. Recording Secretary: Lori May

There were 45 people representing 36 memberships in attendance.

Allan Johnson welcomed members to the second annual general meeting and introduced fellow Board members. On behalf of the Board he expressed sincere thanks to Catherine Simpson for acting as liaison to and Chair of the Conference committee.

Ken Clow moved, seconded by Robert Blom to accept the minutes of the 2006 Annual General Meeting. CARRIED

Allan Johnson announced that the AGM and conferences will be scheduled the weekend of September every year in an effort to avoid conflict with other alpaca events. The 2008 AGM will be held in Halifax, Nova Scotia the weekend of September 26 – 28. This will co-incide with Pacafiesta and the International Fibrefiesta.

Presentation of Committee Reports

Government Relations

Allan Johnson acknowledged the Diversified Livestock Fund of Alberta (DLFOA) for once again funding an Alpaca Canada project in 2007.

Marketing and Advertising

Casey Dewit presented the committee's written report prepared by chair Caecilia Goetze and asked for any questions.

One suggestion brought forward was that marketing begin to focus on fibre and products

Communication

Oona Porter presented the written report and introduced the committee members: Mary Anne Mounce, Lori Dzingala, Cathy Merkley, Stella Beniuk and Melanie Hicks. Porter presented two items were not included in the written report.

One of the committee's projects was to prepare a new information pamphlet, which has been printed and already distributed to events in Ontario. The pamphlet is available to members for 20¢ each plus shipping & handling. Alpaca organizations could order the pamphlets at no charge.

Porter explained that due to the high cost of producing the Orgler, resulting in fewer issues per year that the committee is planning to use broadcast emails to keep members informed between newsletters.

Porter concluded the report by inviting members to volunteer to work on the Communications Committee.

Barrie Hanslip suggested there be a link from the Alpaca Canada web site to the Canadian Llama and Alpaca Association's web site.

Fibre and Product

Catherine Simpson presented the Fibre and Product Committee and introduced the members: Barb Eslake, Caecilia Goetze, Alice Groeneveld, Nancy Harrison, Kathy Umscheid, Gail Vance and Norma Wall.

Simpson announced a funding proposal with Ag Canada through the Investment Council of BC for a Strategic Alpaca Fibre Industry Plan. Simpson provided an overview of the proposal with key points being that the program would allow for a consultant to travel across Canada to gather information from alpaca owners to discern "where we are" – members will be asked to provide names of owners that are not members of Alpaca Canada. The consultant would then be asked to look at three fibre models – Australia, USA, Britain and perhaps New Zealand. This information would be provided to members. It is anticipated this process will take seven (7) months. Plans are to gather and disperse information at alpaca events across Canada. Alpaca Canada's portion of the program is \$10,000. The entire project would have a \$60,000 budget.

Suggestion from the floor recommended that a CANCEM member always sit on the Fibre and Product Committee.

Stella Beniuk, Board Liaison to the Show Committee presented the report and introduced members of the committee, thanking chair, Carol Poole and Secretary, Trudy McCall who were in attendance at the AGM. Beniuk announced that the final draft of the show rules was complete and copies were available at the registration desk so members could read them over and provide comments before the final guidelines were published.

Barb Eslake moved, seconded by Carol Poole to accept the committee reports as presented.
CARRIED

Treasurer Catherine Simpson presented the prepared financial statement and called for questions.

Catherine Simpson moved, seconded by Ken Clow to accept the 2006 financial statement prepared by James Yee & Co.
CARRIED

Noreen Johnson moved, seconded by Lloyd Groeneveld to appoint James Yee & Co. to prepare the 2007 financial statement.
CARRIED

Allan Johnson introduced the newly elected Directors, Robert Blom from Saskatchewan and Ken Frost from British Columbia and welcomed them to the Board of Directors.

Allan called for members to add any items not listed on the agenda and then introduced Pierre and Keleigh Cormier of Paulson Cormier and Associates. Cormiers were the consultants that prepared Alpaca Canada's business plan.

Keleigh Cormier took the members through the process of gathering information in preparing the map of the industry. Pierre Cormier presented the success factors and four goals for Alpaca Canada to consider:

- a untied communication/networking platform
- building capacity through partnerships and education
- providing a marketing platform for members and industry
- advocacy for industry development

Barrie Hanslip congratulated Cormiers on providing their insight into defining the industry. Lloyd Groeneveld questioned what the next step would be, with the response that the new Board would begin implementation of the business plan with the short-term schedule and use the business plan as a valuable tool when making applications for government.

Having addressed all the issues on the agenda, Allan Johnson thanked Pierre and Keleigh Cormier for their work on and presentation of the business plan. Johnson also took the opportunity to thank Oona Porter and retiring President Edwin Wyatt for all their efforts and dedication while serving on the first Board of Directors.

Lloyd Groeneveld wanted to discuss the seeming lack of information coming to the members and expressed the opinion that the Orgler should be published quarterly. Groeneveld was sure the Board was doing many things, but it was not getting back to the members in a timely fashion and the broadcast emails being sent out did not provide sufficient information. Suggestions on how to better communicate to the members were discussed, with one being the combination of abbreviated newsletters sent via broadcast emails in conjunction with the printed Orgler.

Kelly Kokoski asked to discuss the recent concern about the procedures to export alpacas to the United States. There has been no change to the procedure, however members were concerned that some people may not understand the policies. Discussion arose on whether or not it was Alpaca Canada's mandate to ensure CFIA certified veterinarians followed the rules. It was suggested the Board make the rules for export procedures available to the members.

Trudy McCall moved to adjourn the meeting at 3:45 pm.

ALPACA CANADA CORPORATION
SUITE 1178 7620 ELBOW DRIVE SW CALGARY ALBERTA T2V 1K2
PHONE: (403) 250-2171 FAX: (403) 255-3285

April 18, 2008

Attention: JAMES YEE, CGA
JAMES YEE & CO.

Dear MR. YEE:

We are providing this letter in connection with your review of the financial statements of ALPACA CANADA CORPORATION for the year ended December 31, 2007, for the purpose of determining whether the financial statements are not, in all material respects, in accordance with Canadian generally accepted accounting principles. We acknowledge that we are responsible for the fair presentation of the financial statements in accordance with Canadian generally accepted accounting principles, and for the design and implementation of internal control to prevent and detect fraud and error.

We understand that you have performed a review of the financial statements. We also understand that your review procedures consisted primarily of enquiry, analytical procedures, and discussion, which are not designed to identify, nor can they necessarily be expected to disclose, fraud, shortages, errors or other irregularities should any exist.

Certain representations in this letter are described as being limited to matters that are material. An item is considered material, regardless of its monetary value, if it is probable that its omission from or misstatement in the financial statements would influence the decision of a reasonable person relying on the financial statements.

We confirm, to the best of our knowledge and belief, as of the date noted above, the following representations made to you during your review.

Financial statements

1. The financial statements referred to above present fairly, in all material respects, the financial position of the ALPACA CANADA CORPORATION as at December 31, 2007 and the results of its operations and its cash flow for the year then ended in accordance with Canadian generally accepted accounting principles.

2. We have reviewed and approved all:

- journal entries prepared or changed by you,
- account codes determined or changed by you,
- transactions classified by you, and
- accounting records prepared or changed by you.

All misstatements identified by you and discussed with us, in the course of your review, have been recorded (except for those summarized in the attached schedule of proposed journal entries). It is our opinion that the effects of not recording such identified misstatements are, individually and in aggregate, immaterial to the financial statements as a whole.

Completeness of information

1. We have responded fully to all enquiries made to us and have made available to you all financial records and related data and all minutes of the meetings of shareholders, directors, and committees of directors.
2. There are no material transactions that have not been properly recorded in the accounting records underlying the financial statements.
3. We are unaware of any known or probable instances of non-compliance with the requirements of regulatory or governmental authorities, including their financial reporting requirements.
4. We are unaware of any violations or possible violations of laws or regulations the effects of which should be considered for disclosure in the financial statements or as the basis of recording a contingent loss.
5. We have identified to you all known related parties and related party transactions, including guarantees, non-monetary transactions, and transactions for no consideration.

Recognition, measurement and disclosure

1. We believe that the significant assumptions used in arriving at the fair values of financial instruments as measured and disclosed in the financial statements are reasonable and appropriate in the circumstances. All material financial instruments, including derivatives, held at year-end are reported on the balance sheet.
2. We have disclosed to you, and the company has complied with, all aspects of contractual agreements that could have a material effect on the financial statements in the event of non-compliance, including all covenants, conditions or other requirements of all outstanding debt.
3. All liabilities and contingencies, including those associated with guarantees, whether written or oral, have been disclosed to you and are appropriately reflected in the financial statements.
4. The company has satisfactory title to all assets, and there are no liens or encumbrances on the company's assets.
5. We have no plans or intentions that may materially affect the carrying value or classification of assets and liabilities reflected in the financial statements.
6. All related party transactions have been appropriately measured and disclosed in the financial statements.
7. The nature of all material measurement uncertainties has been appropriately disclosed in the financial statements, including all estimates where it is reasonably possible that the estimate will change in the near term and the effect of the change could be material to the financial statements.
8. We have informed you of all outstanding and possible claims, whether or not they have been discussed with legal counsel.

9. All events subsequent to the balance sheet date up to the date hereof that would require recognition or disclosure in the financial statements have been disclosed to you and are appropriately disclosed in the financial statements.

10. We have obtained all consents that are required under applicable privacy legislation for the collection, use, and disclosure to you of personal information.

Sincerely,

[Signed] _____
[Name of Chief Executive Officer or equivalent and title] [Date]

[Signed] _____
[Name of Chief Financial Officer or equivalent and title] [Date]

JAMES YEE & CO. CGA
#10 1015 CENTRE STREET NORTH CALGARY ALBERTA T2E 2P8
TEL: (403) 277-7172 FAX: (403) 277-7576

April 10, 2008

Attention: The Directors of
ALPACA CANADA CORPORATION

Dear Client:

This letter confirms the terms of my engagement to review the financial statements of ALPACA CANADA CORPORATION ("the Society") for the year ending on December 31, 2007.

My objectives and responsibilities

I will perform a review, not an audit. My engagement should not be referred to as an audit since it will not fulfill any statutory or other audit requirement. I wish to emphasize that my engagement is not designed to detect fraud or error, and that management is responsible for the prevention and detection of fraud and error.

Unless unanticipated difficulties are encountered, my report will be substantially in the following form:

Review Engagement Report

The Directors, ALPACA CANADA CORPORATION

I have reviewed the statement of financial position of ALPACA CANADA CORPORATION, as at December 31, 2007 and the statements of operations, net assets, and cash flow for the year then ended. My review was made in accordance with Canadian generally accepted standards for review engagements and accordingly consisted primarily of enquiry, analytical procedures, and discussion related to information supplied to me by the society.

A review does not constitute an audit and consequently I do not express an audit opinion on these financial statements.

Based on my review, nothing has come to my attention that causes us to believe that these financial statements are not, in all material respects, in accordance with Canadian generally accepted accounting principles.

[City, date]
Accountants

[Signed] _____
Certified General

The statements will be marked “Unaudited” and they must not be circulated without our report and markings.

I will advise the directors in writing of the relationships between me and the Society that, in my professional judgment, may reasonably be thought to bear on my independence. I will also disclose the total fees charged for review services and for non-review services by my firm (and all related businesses) to the Society and its related entities during the last year. Further, I will confirm my independence with respect to the Society.

In performing a review engagement, I communicate with those having oversight responsibility for the financial reporting process. Since the scope and objectives of a review are different from those of an audit, there is less likelihood that I will become aware of all matters to communicate to those having oversight responsibility for the financial reporting process. I use professional judgment in determining with whom to communicate, and refer to the guidance in the *Handbook — Assurance*, Section 5751, and paragraph 8200.69, in determining the substance of the communications.

I will carry out such bookkeeping as I find necessary preliminary to the preparation of the financial statements, and any related work arranged with the officers.

I will prepare the Society’s Information Return with supporting schedules, examine assessment notices respecting them, advise on income tax matters generally, and discuss any matters concerning your taxes with Canada Revenue Agency representatives.

Management’s responsibilities

Management is responsible for:

Financial statements

- a) the preparation and fair presentation of the Society’s financial statements in accordance with Canadian generally accepted accounting principles;
- b) ensuring that the members’ resolution waiving appointment of auditors is approved annually;

Completeness of information

- a) providing me with and making available complete financial records and related data, and copies of all minutes of meetings of members, directors and committees of directors;
- b) providing me with information relating to any known or probable instances of non-compliance with legislative or regulatory requirements, including financial reporting requirements;
- c) providing me with information relating to any illegal or possibly illegal acts, and all facts related thereto;
- d) providing me with information regarding all related parties and related party transactions;

Fraud and error

- a) the design and implementation of internal controls to prevent and detect fraud and error;

Recognition, measurement and disclosure

- a) providing me with its assessment of the reasonableness of significant assumptions underlying fair value measurements and disclosures in the financial statements;
- b) providing me with information relating to compliance with aspects of contractual agreements that may affect the financial statements;

- c) providing me with information relating to other liabilities and contingent gains or losses, including those associated with guarantees, whether written or oral, under which the Society is contingently liable;
- d) providing me with information on whether the Society has satisfactory title to assets, liens or encumbrances on assets exist, and assets are pledged as collateral;
- e) providing me with any plans or intentions that may affect the carrying value or classification of assets or liabilities;
- f) providing me with information relating to measurement and disclosure of transactions with related parties;
- g) providing me with an assessment of all areas of measurement uncertainty known to management that are required to be disclosed in accordance with Canadian generally accepted accounting principles;
- h) providing me with information relating to claims and possible claims, whether or not they have been discussed with the Society's legal counsel;
- i) providing me with information concerning subsequent events; and
- j) providing me with representations on specific matters communicated to us during the engagement.
- k) accurately reproducing, summarizing, or referencing the financial statements and the Review Engagement Report in [*specify public documents*] and obtaining our approval of all information to be presented in such documents before they are published.¹

Other matters

I confirm my duty of confidentiality with respect to client affairs. Accordingly, except for information that is in the public domain, I will not provide any third party with confidential information concerning the affairs of the Society without the Society's prior consent, unless required to do so by legal authority, or by the *Code of Ethical Principles and Rules of Conduct* (CEPROC) of the Certified General Accountants Association of Alberta. Further, in order to complete my engagement, I will require access to certain personal information. You hereby represent to me that you have obtained all consents that are required under applicable privacy legislation for the collection, use, and disclosure to me of personal information. I will manage all personal information in compliance with our Privacy Code.

In accordance with professional requirements, my client files are subject to periodic practice review by my provincial governing body as a self-regulating professional organization responsible for regulating its members and protecting the public. The practice reviewers are required to maintain strict confidentiality of any client information they may encounter during this process.

In order to review the financial statements pursuant to this engagement, I will prepare various working papers. I will retain ownership of all such working papers which I may use in any manner we deem appropriate, while respecting your confidentiality.

My fees are based on the complexity and nature of the work, and on the degree of responsibility and skill required. Any disbursements will be added to our invoice. All invoices are due upon presentation, unless other arrangements have been made in advance. Interest will be charged on overdue accounts.

The above terms will remain in effect from year to year unless amended in writing by both parties or terminated by written notice from either party. Upon termination of this engagement, I will invoice you for any unbilled fees and expenses. Further, you agree to pay your account to the date of termination upon receipt of our invoice.

This engagement will be subject to and governed by the laws of the Alberta. Any disputes arising from this engagement shall be subject to the exclusive jurisdiction of the courts of Alberta.

I shall be pleased to discuss the contents of this letter with you at any time, particularly if your requirements change, and to explain the reasons for any items. If the above terms are acceptable to you, and the services outlined are in accordance with the Society's requirements, please sign the copy of the letter in the space provided and return it to me. I appreciate the opportunity to be of service to you.

Yours truly,

[Signed]

Certified General Accountants

The services set out in the foregoing letter are in accordance with our requirements. The terms set out are acceptable to us and are hereby agreed to.

[Name of society]

[Signed]

[Name and title]

[City, date]

[Signed]

[Name and title]

ALPACA CANADA CORPORATION

FINANCIAL STATEMENTS

(Unaudited)

DECEMBER 31, 2007

ALPACA CANADA CORPORATION

DECEMBER 31, 2007

CONTENTS

	Page
REVIEW ENGAGEMENT REPORT	1
FINANCIAL STATEMENTS	
Statements of Financial Position	2
Statement of Operations	3
Statement of Changes in Net Assets	4
Statement of Cash Flow	5
Notes to Financial Statements	6

JAMES YEE & CO.
CERTIFIED GENERAL ACCOUNTANT
#10, 1015 Centre Street, N.W. Calgary, Alberta. T2E 2P8 Tel: (403)277-7172 Fax:
(403)277-7576

REVIEW ENGAGEMENT REPORT

To the Directors of
Alpaca Canada Corporation

I have reviewed the balance sheet of Alpaca Canada Corporation as at December 31, 2007 and the statements of Operations, and Changes in Net Assets and changes in financial position for the year then ended. My review was made in accordance with Canadian generally accepted standards for review engagements and accordingly consisted primarily of enquiry, analytical procedures and discussion related to information supplied to me by the company.

A review does not constitute an audit and consequently I do not express an audit opinion on these financial statements.

Based on my review, nothing has come to my attention that causes me to believe that these financial statements are not, in all material respects, in accordance with generally accepted accounting principles.

July 04, 2008
Calgary, Alberta

CERTIFIED GENERAL ACCOUNTANT

ALPACA CANADA CORPORATION

STATEMENT OF FINANCIAL POSITION
(Unaudited)
AS AT DECEMBER 31, 2007

				<u>2007</u>	<u>2006</u>
ASSETS					
	GENERAL FUND	RESEARCH FUND	FUTURITY FUND	TOTAL	
CURRENT					
Cash and bank	13,370	3,878	6,529	\$ 23,777	\$ 46,019
Accounts receivable	44,237	-	-	44,237	21,135
Inventory	731	-	-	731	2,372
Prepaid expense	1,358	-	-	1,358	1,358
GST & PST recoverable	1,841	-	-	1,841	-
	<u>61,537</u>	<u>3,878</u>	<u>6,529</u>	<u>71,944</u>	<u>70,884</u>
	<u>61,537</u>	<u>3,878</u>	<u>6,529</u>	<u>\$ 71,944</u>	<u>\$ 70,884</u>
LIABILITIES					
CURRENT					
Accounts payable and accrued liabilities	23,344	34,350	-	-	34,350
Deferred revenue	-	-	-	-	217
GST & PST payable	-	-	-	-	1,466
	<u>34,350</u>	<u>-</u>	<u>-</u>	<u>34,350</u>	<u>25,027</u>
	<u>34,350</u>	<u>-</u>	<u>-</u>	<u>34,350</u>	<u>25,027</u>
NET ASSETS					
UNRESTRICTED	27,186	-	-	27,186	43,996
RESTRICTED	-	3,878	6,528	10,408	1,861
	<u>27,186</u>	<u>3,878</u>	<u>6,528</u>	<u>37,594</u>	<u>45,857</u>
	<u>61,536</u>	<u>3,878</u>	<u>6,528</u>	<u>\$ 71,944</u>	<u>\$ 70,884</u>

APPROVED ON BEHALF OF THE BOARD:

_____ Director

_____ Director

The accompanying notes are integral part of these financial statements

ALPACA CANADA CORPORATION

STATEMENT OF OPERATIONS
(Unaudited)
FOR THE YEAR ENDED DECEMBER 31, 2007

				<u>2007</u>	<u>2006</u>
	GENERAL FUND	RESEARCH FUND	FUTURITY FUND		
REVENUE					
Membership fees	52,836	-	-	\$ 52,836	\$ 48,394
Sponsorship & funding	14,000	-	-	14,000	-
Auction bid revenue	16,655	1,816	-	18,471	18,598
Conference revenue	29,898	-	-	29,898	57,521
Donation receipts	11,860	200	-	12,060	11,024
Sales - advertising	53,205	-	-	53,205	51,100
Sales - items	345	-	-	345	919
Futurity revenue	-	-	81,683	81,683	-
Other revenue	406	2	-	408	8
	<u>179,205</u>	<u>2,018</u>	<u>81,683</u>	<u>262,906</u>	<u>187,564</u>
COST OF SALES					
Opening inventory	2,372	-	-	2,372	-
Purchases	-	-	-	-	3,180
Ending inventory	(731)	-	-	(731)	(2,372)
	<u>1,641</u>	<u>-</u>	<u>-</u>	<u>1,641</u>	<u>808</u>
EXPENDITURES					
Accounting	-	-	-	-	1,200
Advertising	37,648	-	-	37,648	19,619
Bank charges	178	-	-	178	216
Casual labour	1,625	-	-	1,625	1,131
Credit card charges	1,596	-	-	1,596	1,228
Conference expenses	27,152	-	-	27,152	41,242
Courier & postage	8,359	-	-	8,359	4,296
Futurity expenses	-	-	68,235	68,235	-
Equipment purchase & rental	2,420	-	-	2,420	-
Insurance	1,462	-	-	1,462	805
Professional fee	18,000	-	-	18,000	-
Miscellaneous	1,571	-	-	1,571	236
Office supplies	2,084	-	-	2,084	978
Production design & printing	36,043	-	-	36,043	27,748
Rent	5,019	-	-	5,019	7,190
Repair and maintenance	170	-	-	170	75
Subscription	7,805	-	-	7,805	-
Travel	17,660	-	-	17,660	8,899
Telephone	8,468	-	-	8,468	5,833
Wages	19,561	-	-	19,561	18,019
Web site expenses	2,223	-	-	2,223	2,185
TOTAL EXPENSES	<u>199,044</u>	<u>-</u>	<u>68,235</u>	<u>267,279</u>	<u>140,900</u>
EXCESS OF REVENUE OVER EXPENDITURES					
	<u>(21,480)</u>	<u>2,018</u>	<u>13,448</u>	<u>\$ (6,014)</u>	<u>\$ 45,856</u>

The accompanying notes are integral part of these financial statements

ALPACA CANADA CORPORATION

STATEMENT OF CHANGES IN NET ASSETS
(Unaudited)
FOR THE YEAR ENDED DECEMBER 31, 2007

	GENERAL	RESEARCH	FUTURITY	<u>2007</u>	<u>2006</u>
BALANCE, beginning of year	43,996	1,860	-	45,856	-
Prior period adjustment	(2,250)	-	-	(2,250)	-
Excess of revenue over expenses	(21,480)	2,018	13,448		(6,014)
	45,856				
Interfund transfer	6,920	-	(6,920)	-	-
BALANCE, end of year	27,186	3,878	6,528	37,592	45,856

The accompanying notes are integral part of these financial statements

ALPACA CANADA CORPORATION

**STATEMENT OF CASH FLOW
(Unaudited)
FOR THE YEAR ENDED DECEMBER 31, 2007**

	<u>2007</u>	<u>2006</u>
CASH FROM OPERATING ACTIVITIES		
SOURCES		
Membership fee	\$ 52,836	\$ 48,394
Sponsorship & funding	14,000	-
Auction bids revenue	18,471	18,598
Conference revenue	29,898	57,521
Donation receipts	12,060	11,024
Sales - advertising & other	53,550	52,019
Special events revenue	81,683	-
Other revenue	408	8
	<u>262,906</u>	<u>187,564</u>
USES		
Expenditures from operations	(268,920)	(141,708)
Changes in accounts receivable	(23,102)	(21,135)
Changes in inventory	1,641	(2,372)
Changes in prepaid expense	-	(1,358)
Changes in accounts payable	11,006	23,344
Changes in deferred revenue	(217)	217
Changes in tax payable	(3,306)	1,466
Changes in prior period adjustments	(2,250)	-
	<u>(285,148)</u>	<u>(141,546)</u>
NET CASH FROM OPERATING ACTIVITIES	<u>(22,242)</u>	46,018
CASH FLOW FROM FINANCING AND INVESTING ACTIVITIES	Nil	Nil
(DECREASE)INCREASE IN CASH	<u>(22,242)</u>	46,018
CASH FLOW, beginning of year	<u>46,018</u>	-
CASH FLOW, end of year	<u>\$ 23,776</u>	<u>\$ 46,018</u>

The accompanying notes are integral part of these financial statements

NOTES TO THE FINANCIAL STATEMENTS
(Unaudited)
DECEMBER 31, 2007

1. PURPOSE OF THE ORGANIZATION

The Alpaca Canada (the Organization) was incorporated on March, 2006 under the Canada Corporations Act and is a non-profit organization for the purpose of the Income Tax Act. Accordingly, no provision for income tax has been made in these financial statements.

The Organization provides a strong nucleus from which all alpaca related industries can spring forth and flourish. Determined to represent the needs of all; members can expect support through promotion, educational opportunities and research.

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

(a) **Revenue recognition**

The Alpaca Canada follows the deferral method of accounting for revenue. Revenue are recognized as revenue in the year in which the related expenses are incurred.

(b) **Contributed services**

Volunteers contribute to assist the Corporation in carrying out its service delivery activities. Because of the difficulty of determining their fair value, contributed services are not recognized in the financial statement.

(c) **Fund accounting**

The General Fund accounts for the organization's program delivery and administrative activities. This fund reports unrestricted resources and restricted operating grants.

The Research Fund reports the fund reserve for research breeding of alpacas.

3. FINANCIAL INSTRUMENTS

The Organization's financial instruments consist of cash, term deposits, and accounts payable. Unless otherwise indicated, it is management's opinion the Organization is not exposed to significant interest or credit risk arising from these instruments. The fair values of these instruments approximate their carrying values, unless otherwise noted.

James Yee & Co.

Alpaca Canada

Income Statement 01/01/2008 to 07/31/2008

REVENUE

Sales Revenue

New Memberships	4,545.28	
Renewed Memberships	<u>29,676.51</u>	
Total Membership		34,221.79
Membership Fees		0.00
Membership collected for CLAA		383.64
Donations		0.00
Alpaca Guide Ads	9,050.00	
Calendar Ads	-500.00	
Advertising Newsletter	<u>-1,514.29</u>	
Total Advertising Sales		7,035.71
Auction Bids - Spring Stud		8,625.00
Brochure Sales		20.00
Calendar Sales		59.70
Conference Silent Auction	0.00	
Garment & Yarn Competition entries	-116.87	
Conference - Fibre Daze	0.00	
Conference - Fleece Entries	1,956.90	
Conference Banquet	0.00	
Conference Bag - business cards	0.00	
Conference Bag - stuffers	0.00	
Conference Registration	0.00	
Conference - Wine Festival	0.00	
Conference - Wine Tour	0.00	
Conference - Sponsors	0.00	
Conference - funding	<u>0.00</u>	
Conference - Total Revenue		1,840.03
Guide Sales		106.89
Government Funding - Business Plan		0.00
Government Funding		0.00
T-Shirt Sales		19.05
Classified Ad Sales	175.00	
Market Place Ads	510.00	
Visit A Farm Sales	<u>12,630.00</u>	
Web Site Sales		13,315.00
Sponsorship of Design Competition		869.80
Transfer fees from CLAA		0.00
Futurity - auction bids	34,964.50	
Futurity - vendor booths	0.00	
Futurity Catalogue Ads	4,000.00	
Futurity - Sponsorships	0.00	
Futurity - Revenue Deposited ON	<u>0.00</u>	
Futurity Total Revenue		38,964.50

Appendix 3 – to the 2008 Alpaca Canada Annual Reports
Income Statement, January 1, 2008 – July 31, 2008

Show Applications	480.96
Net Sales	<u>105,942.07</u>

Other Revenue

Freight Revenue	0.00
Interest Revenue	0.00
Miscellaneous Revenue	0.00
Total Other Revenue	<u>0.00</u>

TOTAL REVENUE	<u>105,942.07</u>
----------------------	-------------------

EXPENSE

Inventory

Opening Inventory	0.00
Purchase	0.00
Ending Inventory	0.00
Cost of Goods Sold	<u>0.00</u>

Administrative & General Expenses

Accounting & Legal	30.00
Advertising - Magazine	1,663.90
Advertising - promo items	1,922.03
Advertising - TV	23,850.13
Advertising total	<u>0.00</u>
Advertising - Total	27,436.06
Awards or Trophies	0.00
National Fibre Strategy	13,100.60
Bank - currency exchange	0.00
Bank Charges & Interest	15.28
Credit Card Charges	289.80
CLAA portion of Owner Memberships	0.00
Casual Labour	130.00
Conference Judging Fees	0.00
Conference Fleece Prizes	0.00
Conference Guest Rooms	0.00
Conference - Wine Tour/Festival	0.00
Conference Meals. Meeting rooms	0.00
Conference Miscellaneous	0.00
Conference Speaker Fees	<u>0.00</u>
Conference Expenses	0.00
Courier	141.05
Equipment - purchase	0.00
Equipment - Rental	0.00
GST Net Tax	0.00
Equip. Maintenance/Repair	0.00
Futurity Expenses	0.00
Income Taxes	0.00
Insurance	0.00
Legal Fees	0.00

Office Expenses		273.91
Miscellaneous Expenses		994.69
Postage		3,599.79
Postage (mailhouse fees)		778.29
Printing		0.00
Production/Graphic Design		1,676.95
Professional Fees		0.00
Telephone	306.76	
Telephone - Fax	8.91	
Telephone - Teleconference	1,968.40	
Telephone - Internet modem	38.80	
Telephone - Internet provider	<u>111.34</u>	
Total Telephone		2,434.21
Rent		1,359.29
Rent - facilities		0.00
Rent - meeting room		0.00
Repair & Maintenance		0.00
Shipping Charges		39.58
Stationary Supplies		217.45
Subscriptions		0.00
Travel	884.48	
Travel - accommodation	0.00	
Travel - meals	<u>173.21</u>	
Total Travel		1,057.69
Administration Fees		13,592.18
Web Site Design	0.00	
Web Site - hosting fees	<u>440.00</u>	
Web Site Total		<u>440.00</u>
Expense Total		<u><u>67,606.82</u></u>
TOTAL EXPENSE		<u><u>67,606.82</u></u>
NET INCOME		<u><u>38,335.25</u></u>

Generated On: 09/10/2008